



## Brazilian Security Firm Partners with Trend Micro to Simplify Enterprise Management and Enhance Protection

*Protega offers a comprehensive portfolio of security-focused services for today's enterprises, including vulnerability assessments, managed services (outsourcing), post-attack clean up, and several on-site and help-desk support options. The company partners with Trend Micro to give enterprise customers a premier technology foundation for messaging security.*

***“Trend Micro’s layered messaging security efficiently blocks spam and scans for viruses, spyware, and other malware. This comprehensive strategy is an excellent way to meet today’s enterprise security objectives”***

— Antonio Furlanetto Netto  
Consultant, Protega Security  
Consulting, Campinas,  
São Paulo, Brazil

### KEY BENEFITS

- Protection that can be applied to multiple points in the network for optimized security
- Long-term solutions with the ability to scale as the enterprise customer grows
- Cost savings with management tools that streamline deployment, administrative, and support efforts
- Improved customer satisfaction with more comprehensive reporting and end-user quarantine (EUQ) capabilities

### Partnerships that Maximize Customer Satisfaction

The security experts at Protega serve a broad range of enterprise customers in government and industry markets including education and utilities. Today's customers require a combination of the best possible security technology, intelligent self-defending networks, and a support team that can handle any situations that arise—all without impacting critical operations.

“Our customers demand the best people, technology, and processes,” said Antonio Furlanetto Netto, a consultant at Protega Security Consulting. “Trend Micro has been a great partner for us, helping us to keep our customers up to date and protected from the constantly changing threats that we face today. Trend Micro has also teamed up with another of our partners—Cisco Systems—to strengthen the network foundations for today's infrastructures. The collaborative relationships we share are bringing well-integrated, world-leading solutions to customers in Brazil. Combined with our personalized services, the joint solutions let businesses in Brazil enter global marketplaces with solid infrastructures that can defend against the viruses, spyware, and other malware.”

### High-Level Project Goals

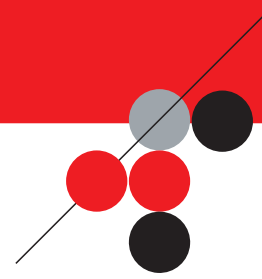
- Deliver comprehensive services that strengthen customers' infrastructures
- Insert security at multiple points in the network to optimize protection
- Minimize threats that limit productivity, such as malware
- Streamline the administration of security to lower operating costs

### Why Trend Micro?

Protega Security Consulting relies on Trend Micro enterprise messaging security to provide flexible solutions that can be tailored to support the specific security policies and goals of each customer. “Every customer network is different—Trend Micro's long-term history with enterprises gives us security solutions that are designed for the scale and issues unique to large companies,” said Netto. “Over the years our relationship with Trend Micro has included an excellent level of support. Trend Micro understands our business and the company's technology has proven to be an excellent fit for our business model, meeting our needs while giving us the ability to add value and maintain good profitability levels for our services.”

### Helping Enterprises Safeguard Email

Today's enterprises rely more than ever on email communications. Many customers recognize the importance of layered messaging security and Protega routinely combines Trend Micro™ ScanMail™ for Microsoft® Exchange with InterScan™ Messaging Security Suite. “ScanMail lets us build in protection for the mail servers, and InterScan Messaging Security Suite adds an additional layer at the Internet messaging gateway,” said Netto. “Trend Micro's layered messaging security efficiently blocks spam and scans for viruses, spyware, and other malware. This comprehensive strategy is an excellent way to meet today's enterprise security objectives.”



### Recent Advancements

To keep up with messaging security advancements, Protega participates in Trend Micro beta testing for soon-to-be-released products. Recently, the security experts at Protega tested the Trend Micro InterScan Messaging Security Suite release 7.0. This new release enhances security, providing protection as threats evolve. In addition, it further simplifies management and increases performance and scalability.

To improve the control of spam, the latest release includes three layers of Trend Micro-developed protection from unwanted email. In the first layer, Email Reputation filters spam senders before the gateway, keeping these threats completely off the network. In the next layer, IP Profiler creates a firewall against directory harvest and bounced mail attacks and provides customer-specific reputation services. A composite anti-spam engine then uses multiple techniques to effectively detect and remove unwanted mail, preventing any remaining threats from entering the inbox.

"After installing the Trend Micro InterScan Messaging Security Suite release 7.0 at the Pontifical University Catholic (PUC)-Campinas, we determined that the new release regained 10% of the overall network bandwidth by further improving the spam catch rates at the gateway compared to the previous release," said Netto. "The customer also appreciates that the new release is very effectively catching DHA attacks, and that his internal SMTP server performance has been improved. The network we tested was supporting 3,000 users. We expect to see similarly solid results with all of our customers."

### The Bottom Line

Trend Micro solutions provide Protega customers with industry-leading security and give the support teams at Protega the tools they need to provide cost-effective management to enterprises of all sizes. The latest enhancements to InterScan Messaging Security Suite include more features to simplify the day-to-day management of messaging solutions. This highly scalable solution allows multiple servers for scanning, policy, database, and quarantine all managed through a single, Web-based management console that centralizes policy, quarantine, archive, logging, and reporting. In-depth insight into the system is provided through messaging tracking and detailed reports.

"Trend Micro understands the business of managed services, and gives us the features and tools we need to deliver the best possible support to our customers while minimizing the time it takes to get our jobs done," said Netto. "Partnering with Trend Micro saves us time, and allows us to keep our operating costs under control."

### Corporate Profile

**Protega Security Consulting** • Campinas, São Paulo, Brazil • [www.protega.com.br](http://www.protega.com.br)

The Protega Security Consulting specializes in security technology for the protection of critical information and management of the infrastructure. The company partners with the leading manufacturers of enterprise solutions, and is a Trend Micro Premium Partner for the Enterprise. Protega experts apply highly qualified techniques that employ the newest and most innovative technology available. Protega Security Consulting is an authorized reseller for Trend Micro, Cisco, and other premier providers that serve the Brazil market. The company has been recognized by the Brazilian government as an outstanding IT and Government service provider.

**Industry/Vertical:** Security and IT Consulting • **Customers:** Enterprises in industry, government, education, and utilities • **Employees:** 11

## TREND MICRO PRODUCTS

### Trend Micro InterScan Messaging Security Suite

<http://us.trendmicro.com/us/products/enterprise/inter-scan-messaging-security-suite/index.html>

### Trend Micro ScanMail for Microsoft Exchange

<http://www.trendmicro.com/en/products/email/smx/evaluate/overview.htm>

### Trend Micro, Inc.

Trend Micro Incorporated is a pioneer in secure content and threat management. Founded in 1988, Trend Micro provides individuals and organizations of all sizes with award-winning security software, hardware, and services. With headquarters in Tokyo and operations in more than 30 countries, Trend Micro solutions are sold through corporate and value-added resellers and service providers worldwide. For additional information and evaluation copies of Trend Micro products, visit our Web site at [www.trendmicro.com](http://www.trendmicro.com).

### Trend Micro Inc.

10101 N. De Anza Blvd.  
Cupertino, CA 95014, USA  
toll free: 1+800-228-5651  
phone: 1+408-257-1500  
fax: 1+408-257-2003  
[www.trendmicro.com](http://www.trendmicro.com)

