

Insiel Extends the Trend Micro Data Protection System to its Managers' Palmtops

The security of the personal information of Insiel employees is just as important as the personal information of its customers located in the northeast of Italy.

“We are living in the age of global communication and the protection of mobile devices is a fundamental and distinctive requirement for providing ‘security’ services.”

— Remo Piccinato
IT manager
Insiel

INSIEL—Informatica per il Sistema degli Enti locali S.p.A.—a company established in 1974 with the aim of developing the electronic information system of the Friuli Venezia Giulia Regional Council, has been studying, designing and developing information systems for local authorities and health organizations for over 30 years; today, it is one of the leading companies in the sector.



All the activities performed by Insiel – whether specifically focused on computerizing the technical and management functions of local authorities and public health organizations or concerning the delivery of professional, data processing, system integration or outsourcing services—have the strategic objective of achieving process management efficiency and improving the quality of the services delivered to the general public. Insiel is based in Trieste, has offices scattered all over Italy – Milan, Venice, Florence, Bologna, Rome, Naples, Udine, Gorizia and Pordenone – and provides professional IT services and products to over 1,500 organizations located throughout Italy – *Regional Councils, Provincial Councils, Municipal Councils, Consortia, Mountain Consortia, Health Companies and Hospitals, Companies, Associations of Municipal Councils, and Municipal Companies.*

KEY BENEFITS

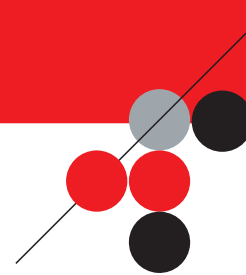
- **All-in-one integrated defense:** Simplified solution for protecting servers, e-mail, and Internet traffic from a variety of threats.
- **Secure mobile devices:** Extends enterprise protection strategy to mobile devices and automates the distribution of updates for the most current protection at all times.
- **Central deployment:** Quick and easy to establish and manage a consistent company-wide security policy, extending to all local and remote users.
- **Real-time, unobtrusive protection:** Highly effective blocking and spyware removal protects the entire business without intervention.

The company invests a large share of its resources in the research and development activities performed at its Trieste laboratory, its Padriciano R&D Center, its Graphics Systems and Health Systems laboratories in Udine and its Special Projects laboratory in Gorizia.

Insiel has also established many industrial and commercial partnerships with leading national and international ICT operators, Universities, Research Centers and other public IT organizations.

Long-Term Solutions

Until 1998, the company's IT infrastructure was AV-protected using various products distributed in a haphazard way. Company growth and rapid technological evolution made it necessary to review its antivirus protection policy and find a new solution that could satisfy precise design constraints.



Remo Piccinato, IT manager of Insiel, explains why Trend Micro was chosen: “We had a large number of users that were remotely distributed throughout Italy and we found it necessary to centralize scanning engine updates, pattern file distribution and maintain a consistent security policy. Insiel centralized management enables our client organizations to be consistently protected and delivers timely update notifications to users.”

Over the years, the Trend Micro security solution was extended from customer protection to server protection, from e-mail protection to Internet protection, until the Trend Micro NeatSuite Enterprise was implemented with the support of the Trend Micro Enterprise Protection Strategy. This is currently being extended to mobile devices thanks to **Trend Micro Mobile Security 2.0**.

“We are living in the age of global communication and the protection of mobile devices is a fundamental and distinctive requirement for providing ‘security’ services,” declares Remo Piccinato.

Almost 400 INSIEL managers and directors use mobile devices on an everyday basis for exchanging and receiving secure real-time information, no matter where they are, as, thanks to the “OTA” (Over the Air) technology incorporated in TMMS 2.0, updates are always possible via a mobile data (GPRS) connection.

As indicated in the 2005 Virus Roundup from Trend Micro, the amount of malware capable of attacking mobile devices has been increasing and to the threat risks endangering the security of PCs used to synchronise electronic mail, calendars and file archives.

“The possibility of protecting devices built by different manufacturers and using different operating systems was a fundamental requirement for us and Trend Micro Mobile Security 2.0 satisfies our current and future requirements. Now even people working far away from our headquarters enjoy a security level that is consistent with our corporate policies.”

— Remo Piccinato
IT manager
Insiel

TREND MICRO PRODUCTS

Trend Micro Mobile Security Services
www.trendmicro.com/mobilesecurity

Trend Micro™ NeatSuite™
www.trendmicro.com/en/products/suites/neatsuite/evaluate/overview.htm

Trend Micro™ Enterprise Protection Strategy
www.trendmicro.com/en/products/eps/eps/evaluate/overview.htm

Trend Micro, Inc.

Trend Micro, Inc. is a global leader in network antivirus and Internet content security software and services, focused on helping customers prevent and minimize the impact of network viruses and mixed-threat attacks through its award-winning Trend Micro™ Enterprise Protection Strategy. Trend Micro has worldwide operations and trades stock on the Tokyo Stock Exchange and NASDAQ.

Trend Micro products are backed by timely, high-quality service from TrendLabs,SM a global network of antivirus research and support centers.

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