

GSA Contractor Praises Trend Micro Worry-Free Solutions as 'Rock Solid'

The highly diversified Sundance Group includes operations focused on GSA contract projects, HVAC deployments, security systems, boiler/chiller plants, and many other commercial endeavors. The company is also an international Registrar for eight Internet domains, and should be in line to manage the .gov domain. Both customer projects and in-house needs call for the highest levels of protection for sensitive data.

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— J. Mark Young, CEO
Sundance Group, Inc.

KEY BENEFITS

- **No breaches of security since installing Trend Micro software (including intentional attempts by in-house programmers)**
- **All-in-one protection from viruses, worms, Trojans, spyware, rootkits, and bots**
- **Increased spam filtering (approximately 98%), saving user time**
- **Reduced CPU usage for regained system productivity**

Zero Tolerance for Intrusions

For the last two decades, Sundance Group has won business as a licensed general contractor with expertise in computers, property development, and HVAC projects including boiler and chiller plant design, construction, and renovation. Two areas of the business—government (GSA) contracts and Internet domain registration—place extra security requirements on the business. “We have government property on our systems, and we are also responsible for protecting confidential customer data including credit card numbers and corporate information required for domain registrations,” explained J. Mark Young, CEO and president of Sundance Group, Inc. “Data protection is at the top of our list of priorities, along with intrusion protection. If anyone attempts to break into our systems, the government pays attention.”

High-Level Project Goals

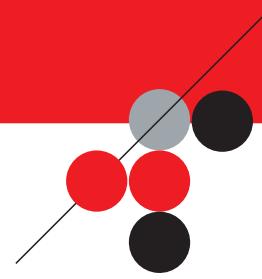
- Ensure protection of sensitive data on servers and systems
- Protect against multiple threats including viruses, Trojans, worms, spyware, and hackers
- Maximize productivity by minimizing the CPU usage for security solutions
- Keep costs under control to avoid budget overruns (purchase price, updates, management)

Why Trend Micro?

When security threats started escalating several years ago, Sundance Group brought in an expert. The new director of information technology had managed IT for large enterprises including Sprint, and had in-depth hands-on experience with security technology. During his first year at Sundance Group, the company’s Symantec™ Corporate Edition security solution suffered two breaches.

“The breaches should not have happened,” said Young. “We did a thorough search for a new security solution. In the end, it came down to Trend Micro because Trend Micro™ Client Server Messaging Security for SMB gave us all of the functionality we needed for a much more affordable cost. Right away, we were impressed with how easy it was to deploy and use, and how it did everything we needed it to do.”

Sundance Group later upgraded to Release 3.0. The IT department reported to Young, “We’ve tried to break our security, but Trend Micro Client Server Messaging Security for SMB has stood up to all of our attempts. We can’t say enough good things about it—we’ve had no more breaches or virus attacks and the software has been rock solid.”



Release 3.5 Further Strengthens Defense

Now in its third year with Trend Micro Worry-Free Security, Sundance Group has deployed the beta version of the new release 3.5. "IT was dancing around like kids when we downloaded the new release," said Young. "It was so simple—we spent ten minutes configuring it and haven't had to adjust it since. Our client systems were updated automatically. Client Server Messaging Security for SMB 3.5 gives us protection against the newest spyware threats including rootkits and bots. We caught four bots on our accountant's system recently—that is really impressive. Bots are notorious for their ability to disguise themselves and get past security, but Trend Micro catches them."

Raising Productivity

Sundance Group has experienced an increasing amount of spam, and the new release 3.5 enhances the ability to effectively control this threat to productivity and potential source of malware. Spam filtering rates are now approximately 98% at Sundance, and individual spam folders have been set up for users to allow them to see and control spam more easily.

The latest release of Trend Micro Client Server Messaging Security for SMB also provides Sundance Group with lower CPU usage. "We have watched the numbers—CPU usage has dropped for Client Server Messaging Security for SMB 3.5, even with the integrated spyware scanning capabilities," said Young. "Trend Micro just keeps getting better in terms of the protection they give us, and they are lowering CPU usage at the same time. I'd love to meet their developers—they do a great job."

Confidence in the System

"One of the bad things about the Internet is that there are a lot of dishonest individuals out there just waiting and looking for an opportunity to take advantage of a company or individual," said Young. "We are responsible for protecting very sensitive data from them, and we have to choose software vendors that can help us do that. We've tried our best to break through Trend Micro's software defenses, and we can't do it. In a business like ours, this gives us a great deal of confidence that we are doing as much as possible to meet the requirements set forth to us by our clients."

Corporate Profile

Sundance Group, Inc. • Johnson City, Tennessee • www.sundancegrp.com • GS-07F-0290N GSA

Sundance Group, Inc. is an international family of corporations providing innovative solutions in construction, technology, Web design, IT support, development, and a growing number of fields. As a GSA contract holder on Schedule 84, Sundance Group can provide total solutions for law enforcement, security, facilities management, fire, rescue, clothing, marine craft, and emergency/disaster response. Sundance IT provides innovative computer and Web hosting solutions to a broad base of clients, offering comprehensive IT support, Web site creation, and Web site maintenance.

As one of 37 international Registrars with ICANN, Sundance Group, Inc. handles .com, .net, .org, .pro, .biz, .info, and .name, and in 256 countries the .ws domain.

Industry/Vertical: Licensed General Contractor (GSA)
Certified Computer and Software Solutions Provider

Employees: 10

Infrastructure: 6 desktop systems, 4 laptops, 4 servers (Microsoft Windows Server 2003; IBM AS-400)

TREND MICRO PRODUCTS

Trend Micro™ Client Server Messaging Security for SMB 3.5

<http://www.trendmicro.com/en/products/smb/csm-smb-suite/evaluate/overview.htm>

Trend Micro, Inc.

Trend Micro Incorporated is a pioneer in secure content and threat management. Founded in 1988, Trend Micro provides individuals and organizations of all sizes with award-winning security software, hardware, and services. With headquarters in Tokyo and operations in more than 30 countries, Trend Micro solutions are sold through corporate and value-added resellers and service providers worldwide. For additional information and evaluation copies of Trend Micro products and services, visit our Web site at www.trendmicro.com.

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